

RJ REYNOLDS

TOBACCO COMPANY

J. Campbell
Promotional Coordinator

188 Lawrence Hill Drive
Suite #100
Williamsville, NY 14221
(716) 834-4170
Fax (716) 834-3144

August 13, 1997

Fax (717) 823-7177
E. Poor
N. DRESSLER / KLEIN

PO Numbers

Hi Elaine:

I would appreciate it if you could provide PO#s for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 834-3145:

SALEM 30+ TEAR TAPE / PROMOTION #701497 / September

(Detailed promotional information will be forwarded)

46 Cases Salem Tear Tape Product

<u>(6M) Cases Each</u>	<u>UPC #</u>
12 Salem Full Flavor	12300-24194
13 Salem Light	12300-24196
11 Salem Lt 100	12300-24197
10 Salem FF 100	12300-24195

PO# 10187

85 SKUs of 40-Pack Displays,
Item #530123 (1/SKU)

Arrival Date: September 2, 1997

EFT \$ Amount: \$15,469.90

PO# USE SAME
NUMBER

SALEM 30+ TEAR TAPE / PROMOTION #701497 / October

(Detailed promotional information will be forwarded)

44 Cases Salem Tear Tape Product

<u>(6M) Cases Each</u>	<u>UPC #</u>
11 Salem Full Flavor	12300-24194
13 Salem Light	12300-24196
10 Salem Lt 100	12300-24197
10 Salem FF 100	12300-24195

PO# 10188

No Displays will be shipped with October order

Arrival Date: October 6, 1997

Non-EFT \$ Amount: \$15,744.16

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610

/jc

cc: J. McLean

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